



ATS In-House Training Overview

About Above the Standard

Above the Standard Procurement Group®, Inc.*, a 30+ Year “Global Leader in Profit Maximization and Business Growth Services, which includes: Cost Reduction, Procurement, and Financial Services.”

We are Cost Reduction experts and providers of customized in House Training programs. Our Renown Global Subject Matter Experts, each having decades of experiences, can provide you customized In-House Training to meet or exceed your organization’s specific needs.

Above the Standard has trained many CEO's, CFO's, COO's, Executives, and Procurement Professionals; Contract Experts, Attorneys, and managers about procurement and the importance of compliance, regulation, and best value in procurement and finance.

Above the Standard's Training Workshops provide practical and applicable areas that your organization will learn! The results will increase your organization's productivity and decrease your organization's bottom line!



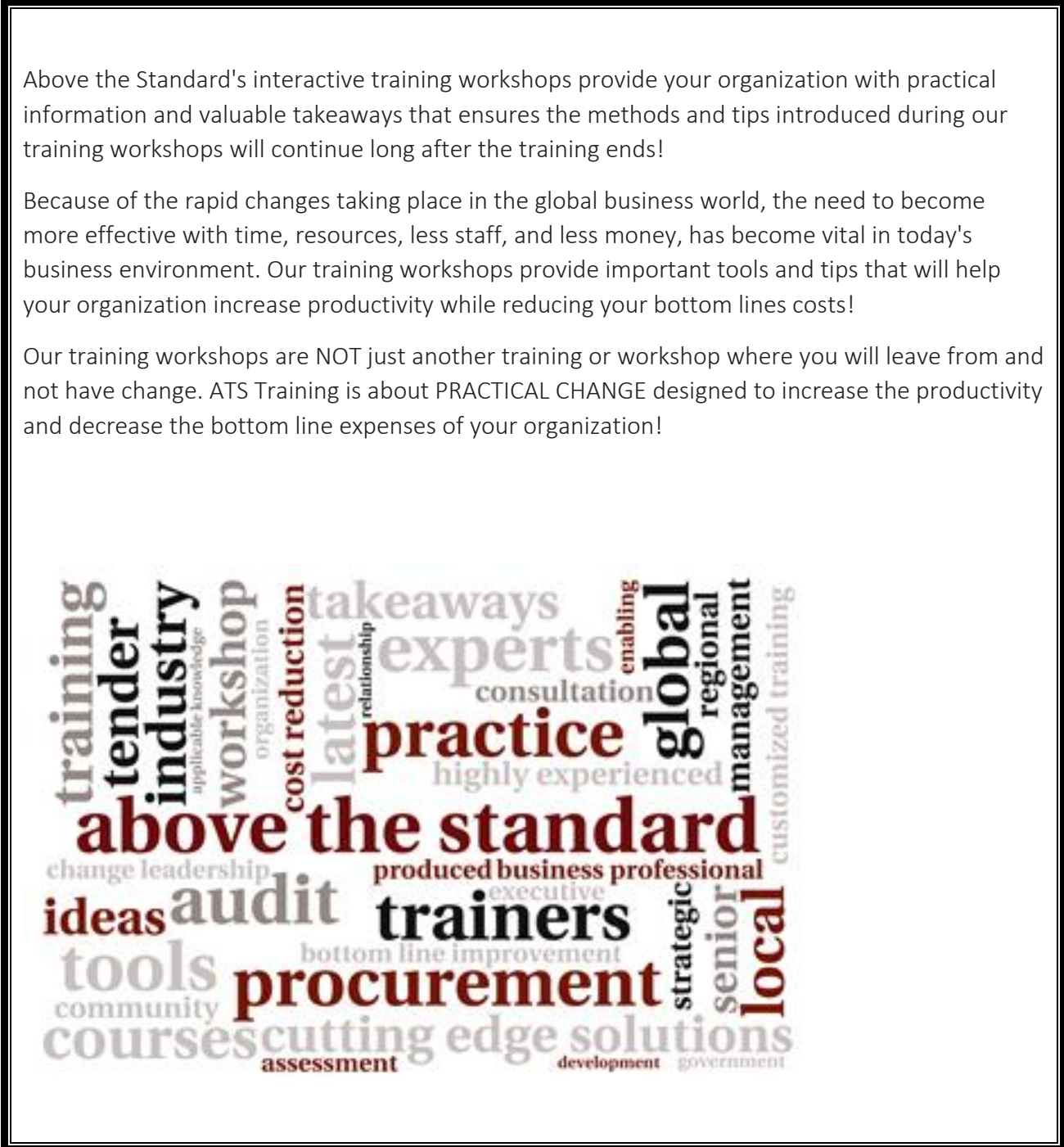
The takeaway materials provided after each Above the Standard training workshop will empower your organization long after our training has ended!

Why Choose ATS Training

Above the Standard's interactive training workshops provide your organization with practical information and valuable takeaways that ensures the methods and tips introduced during our training workshops will continue long after the training ends!

Because of the rapid changes taking place in the global business world, the need to become more effective with time, resources, less staff, and less money, has become vital in today's business environment. Our training workshops provide important tools and tips that will help your organization increase productivity while reducing your bottom lines costs!

Our training workshops are NOT just another training or workshop where you will leave from and not have change. ATS Training is about PRACTICAL CHANGE designed to increase the productivity and decrease the bottom line expenses of your organization!



ATS Procurement Training Series

Topic 1 | Training 1: Procurement Tenders / Bids – Global Bidding Types, Understanding the Importance, and the Benefits of Competition

Workshop | Training Overview

During this interactive training, each delegate will learn greater ways and methods of overall bid and tender results, effectiveness, tender efficiency and outcomes, supplier sustainability, communication, and steps for improved bottom lines, simple best practice on tender process management, templates, white papers, lecture, and interactive exercises.

Topic 2 | Training 2 | Procurement Analysis and Cost – Competitive Analysis, the Team, and the Importance of Whole Life Cost Analysis

Workshop | Training Overview

During this interactive training, each delegate will learn greater ways and methods of overall competitive analysis, team output, and entire whole life cost analysis results, effectiveness, efficiency and outcomes, sustainability, communication, and steps for improved bottom lines, simple best practice on procurement process management, templates, white papers, lecture, and interactive exercises.

Topic 3 | Training 3: Procurement Cost Reduction – Tender Approval, Cost Reduction, and Proper Bid and Tender Processes

Workshop | Training Overview

During this interactive training, each delegate will learn greater ways and methods of overall procurement cost reduction, tender approval, and proper bid and tender processes results, effectiveness, efficiency and outcomes, sustainability, communication, and steps for improved bottom lines, simple best practice on procurement process management, templates, white papers, lecture, and interactive exercises.

Topic 4 | Training 4: Procurement & Supply Chain Risk – Risk Minimization and Risk Management, Benchmarking, and Contracts

Workshop | Training Overview

During this interactive training, each delegate will learn greater ways and methods of overall procurement risk minimization, risk management, benchmarking, and contract processes results, effectiveness, efficiency and outcomes, sustainability, communication, and steps for improved



bottom lines, simple best practice on procurement process management, templates, white papers, lecture, and interactive exercises.

Topic 5 | Training 5: Procurement Systems and Processes – Internal and External Purchasing Processes for Greater Effect, Process, and Results

Workshop | Training Overview

During this interactive training, each delegate will learn greater ways and methods of overall procurement systems and processes with internal and external processes results, effectiveness, efficiency and outcomes, sustainability, communication, and steps for improved bottom lines, simple best practice on procurement process management, templates, white papers, lecture, and interactive exercises

Topic 6 | Training 6: Procurement Fraud – Procurement Audit, Compliance, and Regulation

Workshop | Training Overview

During this interactive training, each delegate will learn greater ways and methods of overall procurement audit, compliance, and regulation processes, while reducing fraud. You will improve effectiveness, efficiency and outcomes, sustainability, communication, and steps for improved bottom lines, simple best practice on procurement process management, with the use of proven templates, white papers, lecture, and interactive exercises.

Topic 7 | Training 7: Procurement Fraud – Procurement Best Practice and Audit | Minimizing Fraud

Workshop | Training Overview

During this interactive training, each delegate will learn greater ways and methods of overall procurement best practice and audit, while minimizing fraud. You will improve effectiveness, efficiency and outcomes, sustainability, communication, and steps for improved bottom lines, simple best practice on procurement process management, with the use of proven templates, white papers, lecture, and interactive exercises.



Topic 8 | Training 8: Procurement Leadership – The Importance of Leadership and Proper Management in Procurement

Workshop | Training Overview

During this interactive training, each delegate will learn greater ways and methods of overall procurement leadership and management. You will improve effectiveness, efficiency and outcomes, sustainability, communication, and steps for improved bottom lines, simple best practice on procurement process management, with the use of proven templates, white papers, lecture, and interactive exercises.

Topic 9 | Training 9: Procurement Leadership – Communications, Goals, Plans, and Successful Team Outcomes

Workshop | Training Overview

During this interactive training, each delegate will learn greater ways and methods of overall procurement leadership, communications, plans, and team outcomes. You will improve effectiveness, efficiency and outcomes, sustainability, communication, and steps for improved bottom lines, simple best practice on procurement process management, with the use of proven templates, white papers, lecture, and interactive exercises.

Topic 10 | Training 10: Procurement Leadership – Sustainable Plans and Team Outcomes

Workshop | Training Overview

During this interactive training, each delegate will learn greater ways and methods of overall procurement leadership through sustainable plans and team outcomes. You will improve effectiveness, efficiency and outcomes, sustainability, communication, and steps for improved bottom lines, simple best practice on procurement process management, with the use of proven templates, white papers, lecture, and interactive exercises.





Duration	Min. number of participants	Max. number of participants
2-day Interactive Workshop	15	25

All ATS Trainings package will include:

- Training Services Fee
- Tutorials
 - Notebook
 - Electronic files on CD
 - Folder and File Development
- Training Tools and exercises
- Template and White paper research Folders and Files that can be used for On-Going Success
- Trainers Flights & Trainers Hotel Accommodations
- Airport and hotel transfer
- Your company will also receive A One-time **NO COST** Assessment to determine areas for cost savings.

Note

The **CLIENT** will make the arrangements for **visa (if needed)** to and from the location of the training. Passport number and other needed travel information will be given at the time once the full payment has been done.

The client will provide an in house training facility.

For more information, please contact

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Clients: <http://atsprocurementgroup.com/testimonials.html>

Services: <http://atsprocurementgroup.com/servicesoverview.html>

White Papers & Case Studies: <http://atsprocurementgroup.com/resources/index.html>